

KACCS Legislator of the Year

At the KACCS Annual Meeting in August, our organization was pleased to have the opportunity to honor several individuals who are making an impact serving students across the Commonwealth. Our 2017 Legislator of the Year award recipient was Representative Robby Mills. In 2017, Rep. Mills was instrumental in the passing of

HB 271, which was vital legislation for Kentucky cosmetology programs. The bill worked to reduce the number of hours required to sit for state boards. The reduction of hours from 1800 to 1500 aligns with contact hours required in the surrounding states and allows students to reduce debt and

begin their career in their chosen profession sooner. This change also helps schools meet gainful employment standards with the reduction of student debt.



Rep. Mills and KACCS legislative liaison Greg Brotzge.

KACCS Ambassador and Instructor of the Year

The 2017 recipients of the KACCS Ambassador of the Year and Instructor of the Year were also recognized at the annual meeting this August.

KACCS confers Instructor of the Year awards to instructors whose techniques and innovations best respond to the needs of students in vocational training while using effective and original techniques in the classroom. The Ambassador award recipient is a team member who recognizes the importance of and excels in efforts to strengthen their campus

and build a sense of community. This is an individual who demonstrates a willingness to go above and beyond in their role to support their team.

The 2017 Ambassador of the Year is Jody Gillenwater of Sullivan College of Technology and Design. The 2017 Instructor of the Year is Sarah Patsfield of Spencerian College's Louisville campus. Learn more about these exceptional recipients and the other award finalists on page 4.



Instructor of the Year Winner, Sarah Patsfield (center) with award sponsors from McGraw-Hill Education, Eric Weiss and Katie Mahan



Ambassador of the Year Winner, Jody Gillenwater (left) with sponsor Leigh Wells from F.A. Davis & Company

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KACCS Board Members

- ◆ **Cindy Landry**
ATA College
- ◆ **Jan Gordon**
Spencerian College
- ◆ **Chris Ernst**
Sullivan College of Technology & Design
- ◆ **Brett Weber**
ATA College
- ◆ **David Keene**
Sullivan University
- ◆ **Jay Marr**
Sullivan University
- ◆ **Brenda Evans**
College for Technical Education
- ◆ **Robin Boughey**
MedQuest College
- ◆ **Tom Cropper**
MedQuest College
- ◆ **Rachel McArthur**
Beckfield College
- ◆ **Jeffrey Zutaut**
Lexington Healing Arts Academy
- ◆ **Karen McFadyen**
Pearson
- ◆ **Katie Mahan**
McGraw-Hill Education
- ◆ **Stuart Grinell**
Ambassador Education

President's Corner

This past quarter, I once again, had the privilege of presiding over our KACCS annual business meeting and working alongside representatives from numerous member organizations as we began forging a path for another exciting year in 2018. Those in attendance completed surveys regarding top interests for the or-

Legislative Update

Pensions, Budget and Taxes Dominate the Debate in Frankfort

With a little more than ninety days until the start of the 2018 General Assembly, it's very clear what the top three issues in Frankfort will be for the next six months and possibly beyond. The pension debate is already dominating the headlines and will continue to do so until a special session that the Governor intends to call before the end of the

ganization to consider in the next year and these results have been taken back to the committees and work is already underway.

This August, our members also had the opportunity to welcome several new board members including: Stuart Grinnell of Ambassador Education Solutions, Katie Mahan of McGraw-Hill Education, Rachel McAr-

year, most likely November. All of Kentucky's pensions are underfunded with the worst being the Kentucky Employees Retirement System (KERS). KERS only has 15% of the funds needed to pay its obligations. The other systems are not as bad off but still need shoring up. Though it now appears that the pension matter will be addressed separately, it will still have an impact on the budget and tax

thur of Beckfield College, Karen McFadyen of Pearson, and Jeffrey Zutaut of Lexington Healing Arts Academy. This group brings more than seventy years of combined experience in Higher Education to our board of directors. Their experience and knowledge of not only higher education in Kentucky, but also the

debate because whatever the solution it will require a significant amount of extra money in the state budget. The governor's consultants estimated the additional amount at over \$1 billion. The state is also facing an estimated budget shortfall of \$350 million, which includes replenishment of the rainy-day fund. Pensions and the budget will make the discussion on tax reform that much more difficult. This is particularly true

challenges and successes schools and state associations across the United States are experiencing brings a unique perspective to our organization and will create new opportunities for KACCS to advance to the next level in the coming years. You won't want to miss out on the exciting things happening in our organization in the coming months. Contact us today to see how you can get more involved. Cindy Landry, President

because there has been a great deal of discussion about eliminating certain taxes such as the inventory tax. Tax reform was expected to be addressed in a second special session, but that will have to occur in the spring after the regular session adjourns. There's also the possibility that the legislature could address tax reform during the regular session. KACCS will be following this issue closely and will make you aware of any potential impacts on our schools. For additional information, contact Greg Brotzge at gbrotzge@impactgovrelations.com

Student Excels Despite Challenges

Scott Ballard enrolled in the Comprehensive Medical Assisting program at MedQuest College in February, 2017. After working over 60 hours a week for more than 18 years in the retail industry, he needed a change that allowed more time with his family. As father to four daughters, a three-year-old son, and grandfather to twins, he stays very busy.

A typical day for Scott is much different than that of the average student. He wakes up at 4:30 a.m. to care for his 19 year-old-daughter, Kelsey, as she prepares for the day. Kelsey was born with cerebral

palsy and autism and functions at the level of a typical 10 month old, requiring significant assistance. Kelsey also suffers from Chronic Renal Disease and spends a great deal of time in-and-out of healthcare facilities. Throughout all of this, Scott has remained dedicated to his daughter and even credits their experience with various healthcare personnel as leading him into the field of medical assisting. "I want to listen to, care for, and help others. That makes all the difference," Ballard said.

Scott has also battled significant healthcare problems himself, but through all of this, he stays

focused on his academics, maintaining a 4.0 GPA and near perfect attendance.

Scott works incredibly hard to set an example. On the weekends, it isn't unusual to catch him early in the morning with a cup of coffee in hand and an open textbook studying for the week ahead. When asked why he made the decision to enroll at MedQuest College, Scott said that he was looking for the right environment to learn in. He wanted to go to school at a place that felt like home and with a group of people who felt like family. He believes he found just that at MedQuest College. Scott's seventeen-year-old daughter is currently considering

enrolling in the college after completing high school as well.

Nanette Mosser, Medical Assisting Program Director, shared, "Scott is a leader. His peers respect his opinion and experience; they often look to him for advice and guidance. He is motivated, intelligent, and a hard worker who will be a great asset to the healthcare field."

Scott leaves an impression on those around him and is the epitome of a hardworking student. He has a bright future ahead of him in the medical field.



Tell Your Story, Get Involved!

KACCS currently has several opportunities available for you to share student success stories and to get involved in spreading the word about the value of career colleges and schools.

Medical News - *Medical News* is a local publication that has asked for stories from our schools for their upcoming Education Edition. The deadline to submit to KACCS is October 13th.

Guidance Counselor Outreach - This month, we will be starting a campaign to educate high school guidance counselors about our sector and KACCS is looking for graduate success stories and employer spotlights.

KACCS Committees - Did you know a new KACCS committee recently formed? All members are welcome to serve on a committee. Exciting things are happening and you don't want to miss out! Contact can-dacebensel@kycareercolleges.org For more information!

Faculty and Staff Members Honored as Award Finalists

In August, several finalists were honored at the KACCS annual meeting in our Ambassador and Instructor of the Year categories. Those in attendance at the awards ceremony heard details about the exceptional work these candidates do to make a difference in the lives of the students they serve and the campus communities they represent. This year's winner of the Instructor of the Year Award, Sarah

Patsfield of Spencerian College, was recognized by her peers for the creative, hands-on tools she uses in the classroom to simulate and reinforce concepts pertaining to surgical procedures and the changes she's made, to help students who have missed class, ensuring they don't get behind or delay learning for other students. Sarah's efforts in this area have led to policy changes campus wide

and have increased student success. Jody Gillenwater of Sullivan College of Technology & Design was awarded as the Ambassador of the Year. A graduate of the school, Jody understands what students need. As a campus support technician, she has the opportunity to interact with numerous departments. Jody goes above and beyond expectations. Her co-workers describe her as selfless

and always thinking of the school first. Other finalists for Instructor of the Year included: Chip Breeze of College for Technical Education, Rene Fleming of ATA College, Aurora Flener of Daymar College, Deanna Summers of Sullivan College of Technology and Design and Samuel Yeboah of ATA College. Ambassador of the year finalists included: Carla Robinson of Spencerian College Louisville and Stephanie Watson of Spencerian College Lexington.



Pictured left to right, top line: Chip Breeze, Rene Fleming, Aurora Flener, Sarah Patsfield, Deanna Summers, Samuel Yeboah. Bottom line: Jody Gillenwater, Carla Robinson, Stephanie Watson

KACCS Online Training Center

CS106 - Becoming an Effective Job Developer is a new online course available in the KACCS Online Training Center. The course addresses how

to properly prepare for job developing, how to prospect, prioritize employer contact, and communicate with employers to address objections, get job orders,

manage them to completion, and continuously engage employers and candidates to develop long-term partnerships. Job developing should

be more comprehensive than a simple list of employers to cold-call. Learn more about this course and others offered by visiting www.kaccstraining.org.

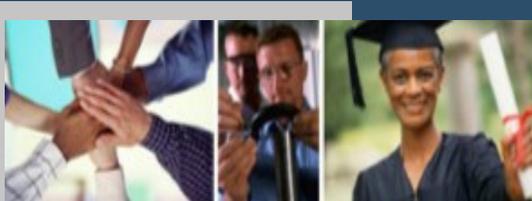
Register today for our upcoming networking event!

Kentucky Association of Career Colleges & Schools (KACCS)

Friday, December 1, 2017

10:45 a.m. - 3:00 p.m. (ET)

REGISTRATION FORM



Tentative Event Agenda

10:45 - 11:00

Registration

11:00 - 12:10

Round Tables - Session 1
*Overcoming challenges in
your position*

12:10 - 12:40

Lunch
Boxed lunch provided

12:40 - 12:45

Instructions for activity

12:45 - 1:45

Speed Networking
*Think speed dating with net-
working questions*

1:45 - 1:55

Break

1:55 - 3:00

Round Tables - Session 2
Strengths/Best Practices

*Join us for this
event at:*

Sullivan College of
Technology and
Design
3901 Atkinson Square Dr.
Louisville, KY 40218

What: Social networking event. Take some time to share your challenges and successes with peers in the industry and learn more about best practices at other schools.

Why: We believe building relationships with your peers will result in long term benefits. Take advantage of this laid back networking atmosphere to forge these new relationships.

When: Friday, December 1, 2017 - 11:00 a.m. - 3:00 p.m.

Where: Sullivan College of Technology & Design, Louisville

How: Consider some of the challenges you are facing and would like to discuss with your peers in the industry. Identify what you consider some of your best practices and come ready to socialize. We'll break into round table groups with individuals closely aligned to your role and start chatting!

Name: _____

Title: _____

Email Address: _____

School: _____

School Address: _____

Special Needs: _____

Cost for this event: \$25

REGISTRATION DEADLINE: November 15

Please mail registration form and check
payable to KACCS to
P.O. Box 99367
Louisville, KY 40269-0367

KACCS Membership

American National University

Danville, KY
Florence, KY
Lexington, KY
Louisville, KY
Pikeville, KY
Richmond, KY

ATA College

Louisville, KY

Beckfield College

Florence, KY

College for Technical Education

Lexington, KY
Winchester, KY

Daymar College

Bowling Green, KY

Emergency Medical Training

Professionals

Lexington, KY

Interactive College of

Technology

Newport, KY

Kentucky Horseshoeing School

Richmond, KY

Lexington Healing Arts Academy

Lexington, KY

MedQuest College

Louisville, KY
Lexington, KY

Spencerian College

Lexington, KY
Louisville, KY

Sullivan College of Technology and Design

Louisville, KY

Sullivan University

Fort Knox, KY
Lexington, KY

Louisville, KY

Online Division

The Medical Institute of Kentucky

Bowling Green, KY

Florence, KY

Lexington, KY

Louisville, KY

ASSOCIATE MEMBERS:

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Human Development Company

Hurst Review

IntegriShield

Jones Bartlett Learning

Library and Information Resources Network

MaxKnowledge

McGraw Hill Education

MDT Marketing

Medline Industries

National Center for Competency

Testing

Pearson

TFC Tuition Financing

Tuition Options

Share Your Stories With Us!

To have your organization highlighted in a future KACCS newsletter, please submit your story ideas and best practices for consideration to candacebensel@kycareercolleges.org.

The deadline for the next Newsletter is Friday, December 15th.

KACCS

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KACCS



What we teach
WORKS

Find us Online at:

www.kycareercolleges.org